Calibrate Your MANUFACTURING Operation for MAXIMUM GROWTH
Today's intense marketplace demands that successful manufacturers be autonomous, flexible, connected, data-driven, automated, reconfigurable, sustainable – oh, and profitable. This kind of manufacturer requires a powerfully different level of strategic vision and financial discipline.

That's where K·Coe Isom comes in. You know the ins and outs of your business better than anyone – but your K·Coe Isom team understands how to leverage what you’re excellent at and tune up underperforming areas for maximum growth. Working together, you’ll optimize your operations, identify the best paths to competitive advantage, and build a sustainable model for future success.

**AT THE CROSSROADS OF AG & MANUFACTURING**

Manufacturers in food and ag face a complex web of challenges – from commodity-price volatility affecting farmers’ and ranchers’ purchasing power, to requirements for animal or food safety impacting goods manufactured for livestock or food processing. Because your K·Coe Isom team works deeply in all aspects of food & agriculture, literally “from policy to plate,” you benefit from the team’s intimate knowledge of companies in every part of the food/ag-supply chain. You’ll gain insights to forge ahead in a volatile marketplace.
EXPAND AND CREATE CAPACITY

Growth requires capital and optimized cash flow, so rely on K·Coe Isom to know the ins-and-outs of tax credits, incentives, and company structure to maximize your money for expansion. It’s difficult to keep up with opportunities for manufacturers today, especially in multiple states. Let us bear that burden and open the door to huge savings as you create capacity in your plant, add new product lines, or re-tool and modernize.

PRIME YOUR PRODUCTIVITY

With today’s skills gap and intense competition from new places, you simply can’t think about systems, processes, and labor the same way. Whether it’s implementing disruptive technologies, prepping your company to acquire or sell, or preparing to transition to new ownership, K·Coe Isom advises you on the best methods to approach change, increase productivity and outputs, and set yourself up for success.

SHAPE A SUSTAINABLE FUTURE

Not just a buzzword anymore, proving sustainability opens up new opportunities and a potential “triple bottom line” (economic, social and environmental) return. K·Coe Isom helps you identify and prioritize the right elements, such as assessing worker health & safety, managing packaging and waste considerations, improving production efficiency, and optimizing energy and water management. Through our counsel and methodology, you’ll access tools to measure and report your progress and integrate meaningful improvements into your business decisions.
HONE YOUR VISION AND ALIGN FOR GROWTH

K·Coe Isom’s insights hone your strategic vision and align your company for growth. For manufacturing companies across the USA, we achieve results like these:

- Discovered a new tax incentive program that added $2.5M to an ag manufacturer’s bottom line, plus found a way to maximize a current incentive to save them an additional $250K per year.

- Maximized a manufacturer’s sales price through strategic consulting and entity restructuring, which made the company much more attractive to buyers; through effective tax consulting, the seller kept more of the money from the sale.

- Coached a Midwestern manufacturer through reconciliation between Chinese and U.S. accounting standards during a successful Chinese expansion, without adding staff or overextending current employees.

- Guided effective transitions of a family-owned manufacturer through three generations of owners, resulting in a solid, sustainable company prepared for long-term success.

LEARN MORE

Work with K·Coe Isom to calibrate your operations for maximum success. Contact Justin Mentele at justin.mentele@kcoe.com.